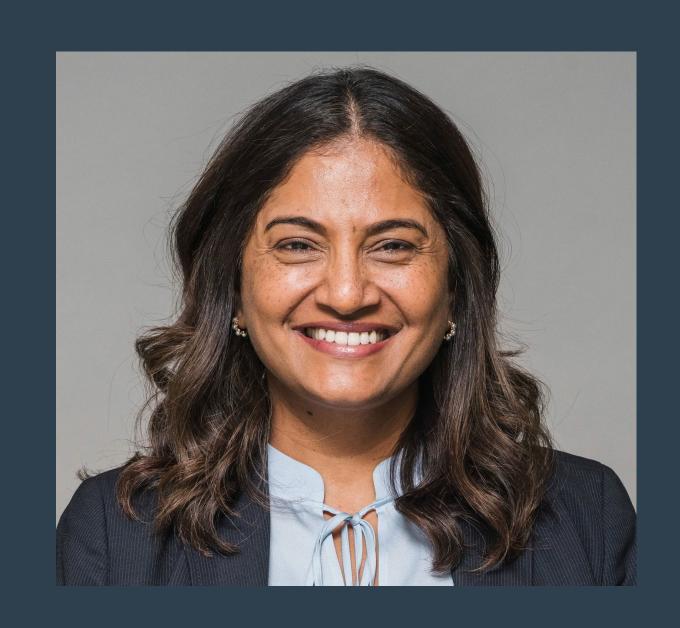


# CAPITAL MARKETS DAY 2025



# Presenters



Ben Rick Chief Commercial Officer



Priya Nair
Chief Executive



# Our Journey





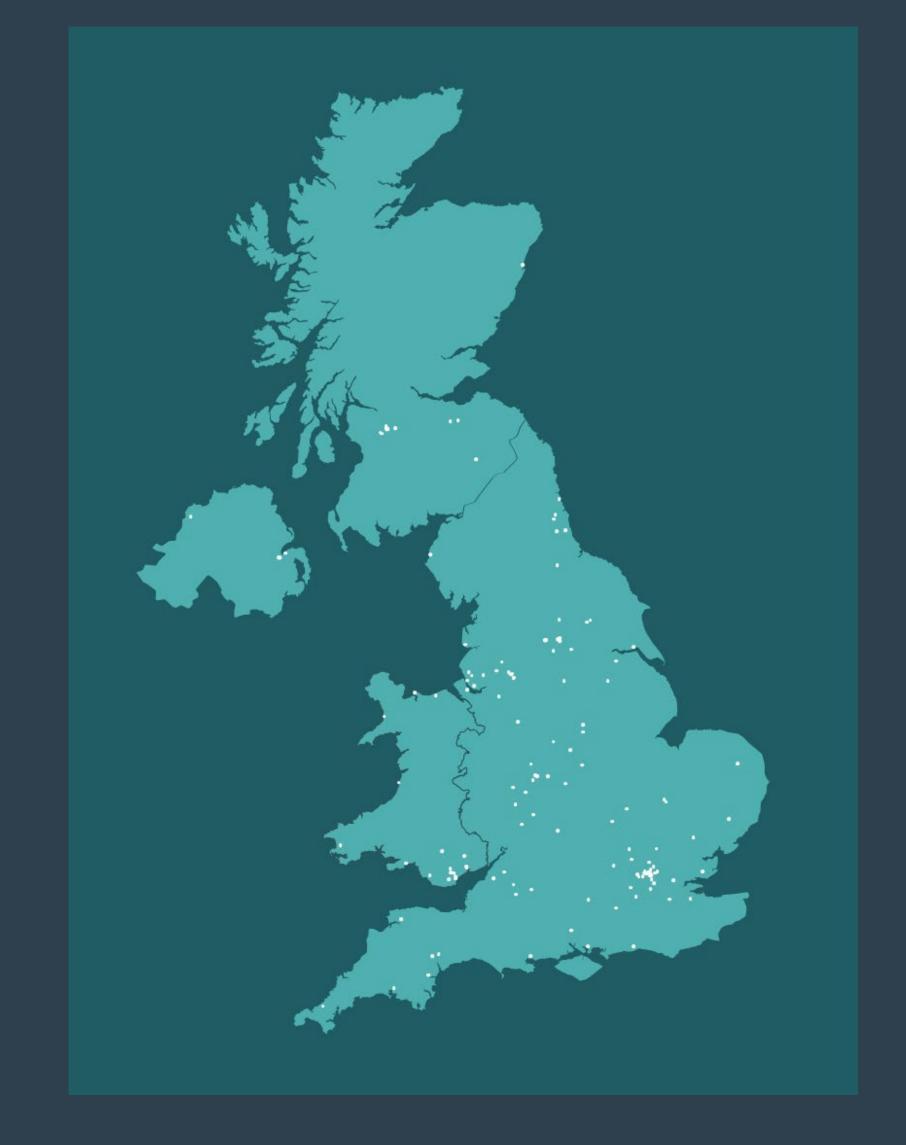
# Our Track Record

£7.9Bn 149

35+

Total Capital Outstanding HAs Supported

Years as a Mutual Lender



(1) As at 31 March 2025



## Role in the Sector - A Mission Driven Mutual



Independent Voice



**Industry Leader** 



Sector Advocate



**Trusted Partner** 

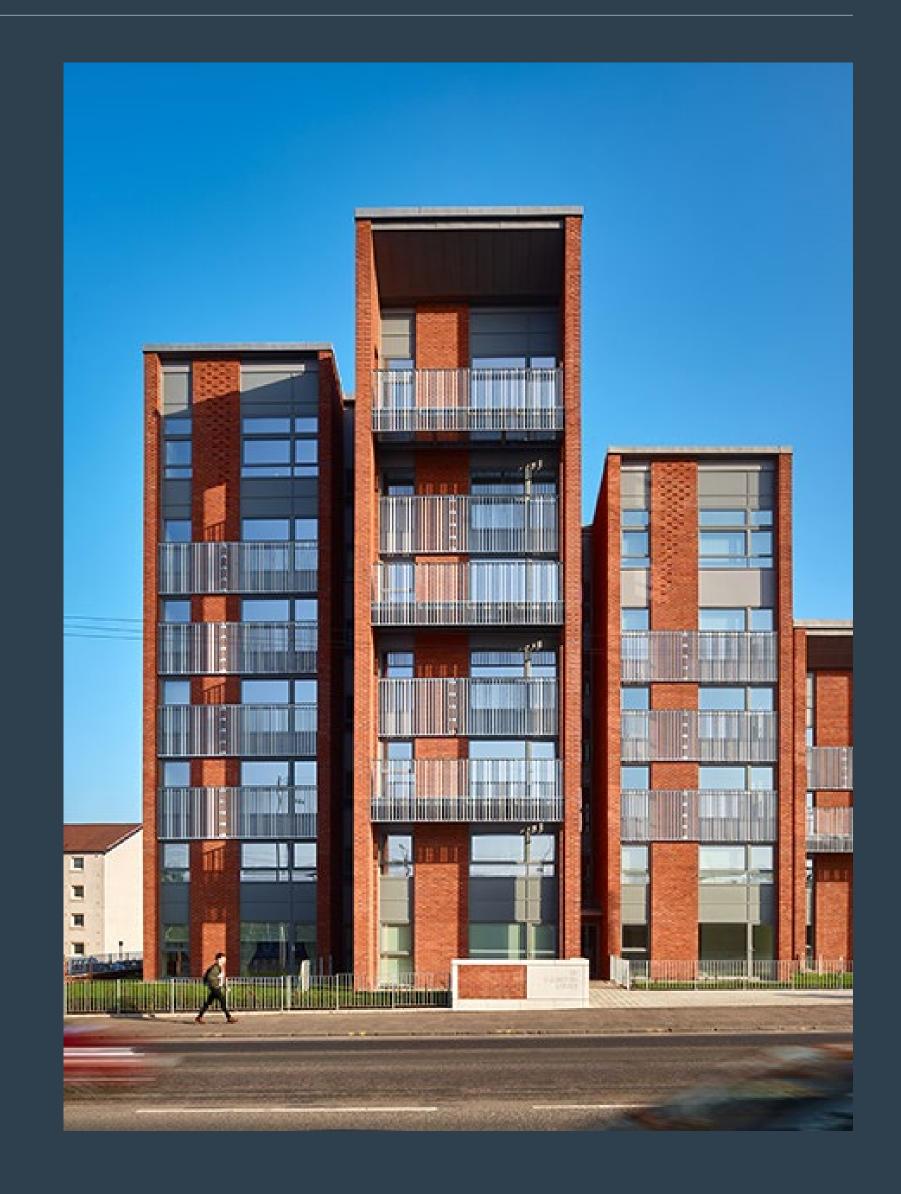


Innovator



# A Challenging Context – Market Dynamics

- Weak economic outlook
- Increasing regulatory burden on housing associations
- Uncertain property market
- Ongoing cost of living challenges
- Demographics changing ageing population
- Construction skills shortages and cost inflation





# Supportive & Positive Policy Announcements

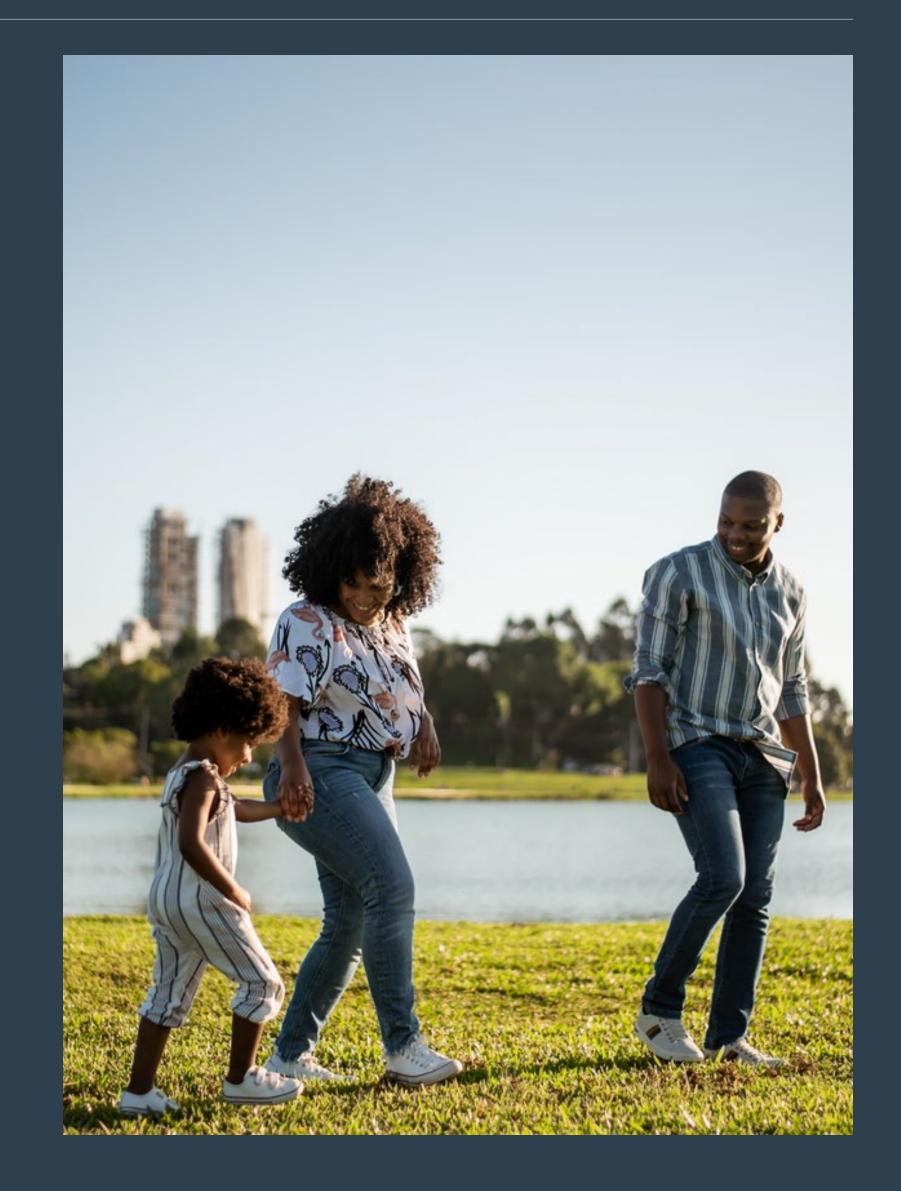
- Long-term £39bn Affordable Homes Programme
- A 10-year rent settlement and rent convergence
- Building safety fund and continuation of the Warm homes fund
- Establishment of the National Housing Bank
- Guarantee programme, equity partnerships toolkit
- Low interest loans











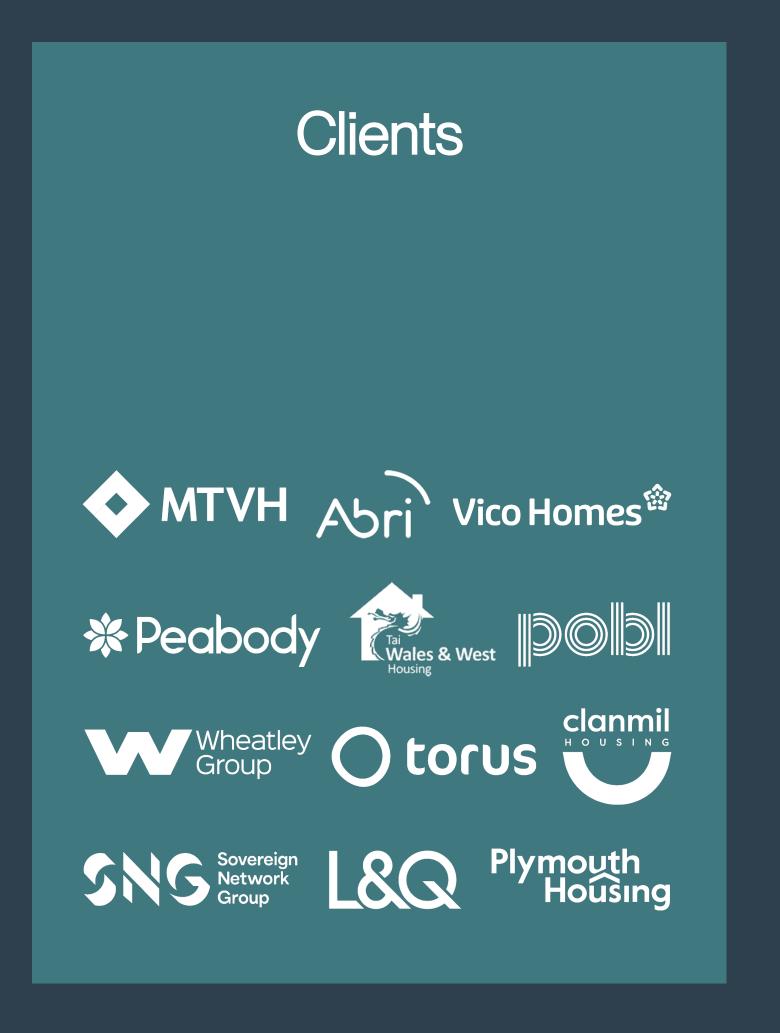


# Stakeholder Engagement

## Institutional Investors





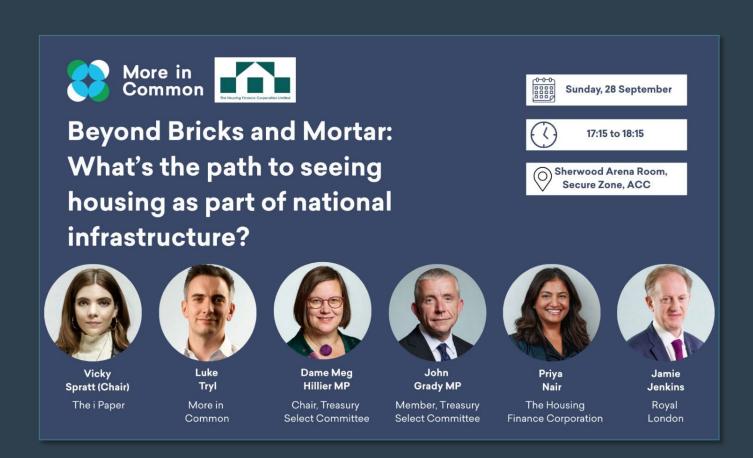




# Advocacy



Elevate housing to be classified as national/essential infrastructure





Influence and support government bodies to drive sector impact







Collaborate and coordinate with sector leaders to solve shared challenges









# Our Corporate Plan

**Purpose:** To provide financial solutions that enable the affordable housing sector to build and improve homes and create sustainable communities across the UK

**Vision:** The Housing Finance Corporation will be the catalyst to accelerate the development of affordable homes and sustainable communities

# Strategic Goals



Grow business to better serve the affordable housing / communities sector



Solve client problems
through a range of
financial products
and services



Develop strong relationships with investors to support their investment objectives



Connect organisations and facilitate partnerships



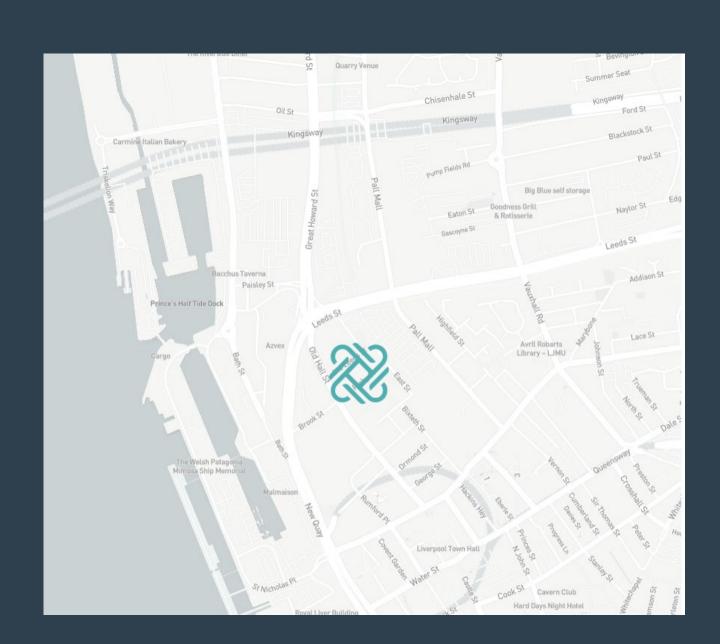
Improve internal governance and efficiency



# Building for Growth

## Place

Regional expansion



# People

Strategic Hires



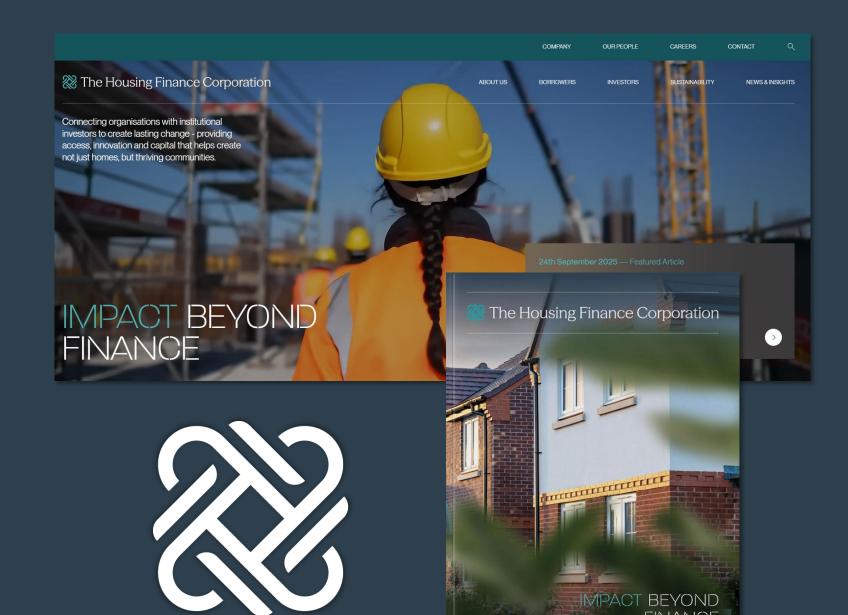
David Brigden
Senior Commercial Director



Karin Erlander Senior Director, Credit

### Presence

Brand Evolution





# Our Issuing Vehicles

Bonds outstanding

Issuance Vehicles (excludes smaller entities)	Existing Lending	Lending Pending
Legacy	THFC Ltd (NR/A+)¹: £1.6bn AHF (NR/AA)² : £1.7bn	
Live	Blend (NR/A2)³: £1.9bn	TSF 1&2⁴: First Issues Pending

<sup>(1)</sup> via Funding No.1 Plc, T.H.F.C Funding No.2 Plc and T.H.F.C Funding No.3 Plc - £40m of retained bonds remain available for sale from THFC No3 (2) Benefits from a Government guarantee

<sup>(3)</sup> Includes £150m retained(4) Rating for TSF vehicle is to be confirmed



# Stable Ratings Across Platform

Investment-grade ratings reaffirmed in 2025



# S&P Global

# The Housing Finance Corporation's Group

Reaffirmed September 2025

"THFC has the longest track record among bond aggregators in providing funding to the sector, and it benefits from close ties with about 150 borrowers.

We expect THFC's loan book to grow faster than in the past couple of years, reflecting the group's efforts in designing new funding solutions that address stakeholders' needs and new rising issues."

# A2 (stable)

# MOODY'S RATINGS

#### Blend Funding Plc

Reaffirmed June 2025

"The credit profile of Blend Funding plc ... is supported by the strong credit quality of the participants within its pool programme, the structural enhancement provided by a one year liquidity reserve for each issuance, predictable cash flows and the expertise of its management team ... evidenced by its stringent due diligence and ongoing monitoring process."



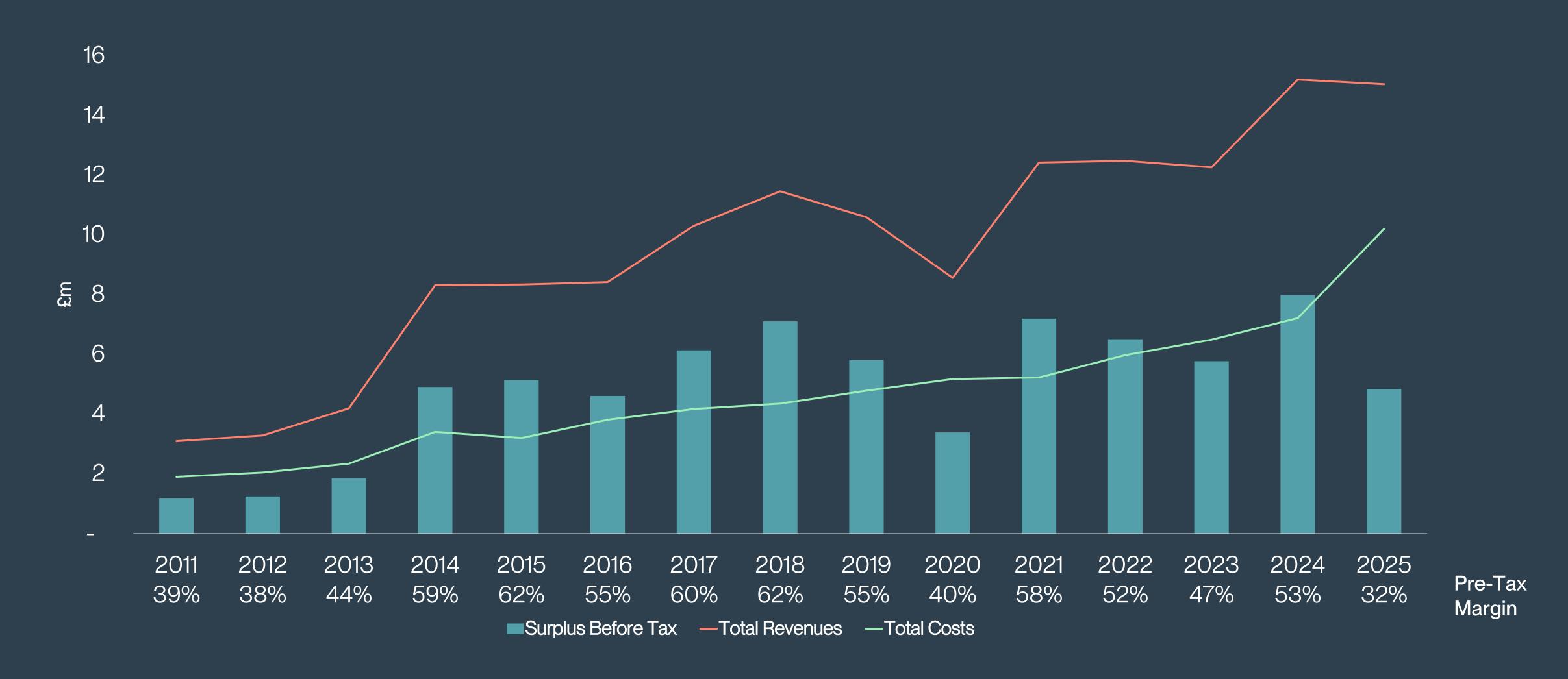


# Revenue Underpinned by Inflation Linked Recurring Income





# Track Record of Profitability and Stability





# Operational Resilience

Strategic investment in technology and process improvements to enable the expansion of our financing efforts, enhancing support for the UK's affordable housing sector



Accelerating the adoption and use of leading technology to drive better client outcomes and support our growth ambitions



Integrating our technology solutions to enhance workflow efficiency, centralise data and mitigate risks



Streamlined data collection and sophisticated analysis tools will allow for enhanced reporting, including sustainability information





# Borrower Oversight

- Robust oversight of borrower quality maintained through lending lifecycle, overseen by the Executive Credit and Issuance Committee (ECIC) and
  experienced credit and risk team
- Extensive upfront and ongoing borrower due diligence
- Access to private side information also allows for potential proactive intervention to encourage remedial action
- Lending limits decided with input from internal credit grading model, ensuring quality of portfolio
- Annual review of all borrowers
- Portfolio performance metrics shared with credit rating agencies to providing sector background

#### Key Areas of Borrower Due Diligence

Financial	Non-Financial
Key ratios from 30-year forecasts	Board and management composition
Financial plan stress testing	Quality of governance framework
Financial covenants	Development programme, track record and capability
Hedging policy and exposure to interest rate volatility	Stock condition, asset management and investment needs
Treasury policies	Exposure to welfare reform
Debt portfolio and liquidity	Regulatory outputs with increased focus to consumer outcomes

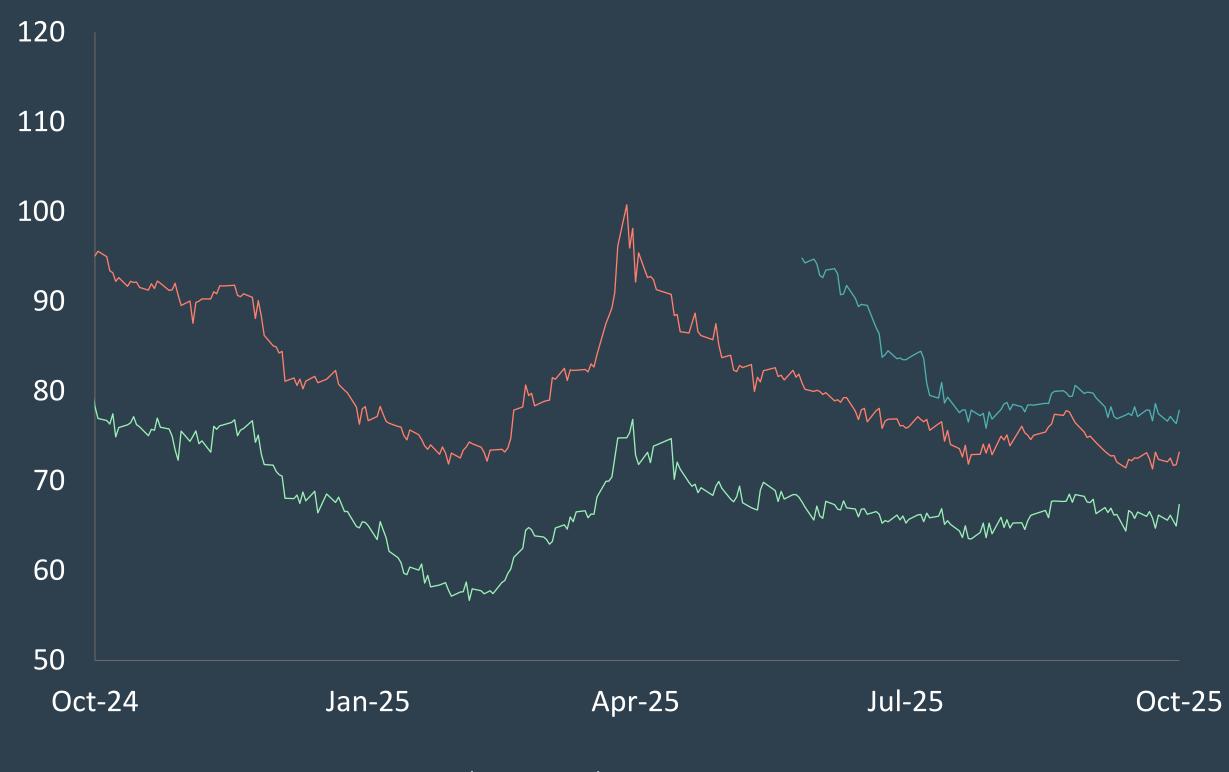


# Spread Performance and Market Opportunity

#### Blend Benchmark Issue One Year Secondary Spread Movements

Blend issue	Issue Size	Gilt Spread - 10/10/24	12 Month Wide	12 Month Tight	Gilt Spread 10/10/25
5.26% 2032	£410m (£150m retained)	+100 (issued 06/25)	+95	+76	+78
3.459% 2047	£588m	+95	+101	+72	+75
2.922% 2054	£607m	+80	+83	+57	+65

#### One Year Spread History



- —bLEND Funding £410m 5.26% Jun-32
- —bLEND Funding £588m 3.459% Sep-47
- —bLEND Funding £607m 2.922% Apr-54

(1) Marketwatch.com



### Product Innovation

**Unlocking Development & Retrofit** 

Improving Access to Capital

**Supporting Stock Rationalisation** 





Partnership with >> Bond Auction



**Shared Ownership** 



New Vehicle for at Scale Development



Low Denomination Issuance



Temporary Accommodation



National Housing Bank Product Toolkit



New Multi-Issuer £5bn EMTN Programme

- Swithins 1 Plc
- Swithins 2 Plc



# Looking Ahead







"The best way to predict the future is to create it"





# APPENDIX PORTFOLIO PERFORMANCE



# Portfolio Dashboard

#### Portfolio by Country

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
England	6,464	6,501	6,496	6,607
Northern Ireland	214	213	213	212
Scotland	194	193	191	191
Wales	671	655	653	652
Total	7,543	7,562	7,553	7,662

#### Portfolio by Exposure

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
The Housing Finance Corporation Ltd	2,814	2,627	2,610	2,565
Blend drawn	1,430	1,430	1,520	1,780
Blend deferred	40	40	-	-
Blend signed not priced	-	215	180	75
AHF	3,244	3,244	3,242	3,242
SHF/Index Linked	14	6	1	0
Total	7,543	7,562	7,553	7,662

#### Portfolio by Top 5 Borrowers

Figures in £'m as at 30 June 2025	THFC	Blend	Sub-total	AHF	Total
Sovereign Network	153.4	-	153.4	230.5	383.9
Metropolitan Housing Trust	63.8	250.0	313.8	25.0	338.8
Platform Housing	3.8	180.0	183.8	140.0	323.8
Southern Housing	155.3	-	155.3	150.1	305.4
Abri Group	33.5	55.0	88.5	172.8	261.3
Total	409.8	485.0	894.8	718.4	1,613.2

#### Portfolio – Lowest Graded and Watchlist

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
Lowest Graded	702	411	656	641
Watchlist	127	463	359	329
Lowest Graded as a % of portfolio	9%	5%	9%	8%
Watchlist as a % of portfolio	2%	6%	5%	4%



# Portfolio Dashboard

#### Portfolio Commitments by Country

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
England	3,126	3,126	3,125	3,125
Northern Ireland	0	0	0	0
Scotland	17	17	16.7	16.6
Wales	101	101	100.7	100.7
Total	3,244	3,244	3,242	3,242

#### Portfolio – Lowest Graded and Watchlist

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
Lowest Graded	235	95	301	301
Watchlist	35	157	99	99
Lowest Graded as a % of portfolio	7%	3%	9%	9%
Watchlist as a % of portfolio	1%	5%	3%	3%

#### Portfolio by Top 5 Borrowers

#### Figures in £'m as at As at 30 June 2025

Sovereign Network Group	230.5
Bromford Flagship	190.0
Abri Group	172.8
Vivid Housing	164.7
Southern Housing	150.1
Total	908.1



# Portfolio Dashboard

#### Portfolio Commitments by Country

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
England	1,248	1,363	1,378	1,533
Northern Ireland	50	50	50	50
Scotland	22	22	22	22
Wales	225	250	250	250
Total	1,570	1,685	1,700	1,855

#### Portfolio by Top 5 Borrowers

#### Figures in £'m as at 30 June 2025

Metropolitan Housing Trust	250.0
Platform Housing	180.0
Wales & West	110.0
Vico Homes	100.0
Torus	100.0
Total	740.0

#### Portfolio Characteristics

Figures in £'m and at 31 March unless otherwise stated	2023	2024	2025	June 2025
Drawn loans	1,388	1,430	1,520	1,780
Deferred drawdown loans	83	40	-	-
Signed but undrawn loans	100	215	180	75
Total Loans	1,570	1,685	1,700	1,855
Number of Borrower Groups	30	31	32	32

Signed not priced borrower	Amount £'m	Expiry
West Kent Housing	50	Sep-25
Ongo Homes	25	Mar-26
Total	75	



Please get in touch with any questions.

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